



Pierre Magis

Curriculum Vitae

Name & Address	Pierre MAGIS (pierre.magis@pma-consulting.com) 22, avenue Reine Elisabeth B-1330 Rixensart Tel: +32 (0) 497.59.62.35	
Date of birth	September 4, 1967	
Nationality	Belgian	
Education	University of Liège, Bachelor of Science (Geography) IBM Belgium, Brussels, Computer Science	
Job Title	Program & Project Manager, SAP SCM and OtC consultant	

Profile	<p>Pierre has 24 years of consulting experience with delivering SAP and IT based business transformation projects for multiple industries around the world.</p> <p>For the last 15 years, Pierre is focusing on managing the delivery of large projects and programs in Europe, North America and in the Middle East applying proprietary (PMM, EVD, ASAP) and internationally acclaimed project management methodologies (PMI).</p> <p>From a functional point of view, Pierre masters Supply Chain, Order to Cash and generic financial processes.</p> <p>From a technical point of view, Pierre is familiar with most of the programming and interfacing techniques as well as with managing technical onshore and offshore resources.</p> <p>Since September 2011, Pierre is a freelance program manager delivering SAP business transformation projects for the aerospace & defense, the high-tech and the power & automation technology industry sectors.</p> <p>Major Customers by industry sector: High-Tech: <i>Bose, Alcatel, Nortel</i> Manufacturing: <i>ABB, Bridgestone, Goodyear, Puratos, DSM, Oleon, Dubal</i> Aerospace & Defense: <i>Meggitt, Eurocopter</i> Telecommunication & Media: <i>Bell Canada, Poste & Télécommunication in Luxemburg, Sanoma News</i> Transportation: <i>Belgian Railways</i> Public Sector: <i>Ministry of Finance in Luxemburg, City of Toronto</i> Oil & Gas: <i>Saudi Aramco, Danagas, Oman LNG</i></p>	
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Languages	Mother tongue	French
	Fluent in business	English
	Proficient in business	Dutch

Freelance Program Manager

02-2011 – now

High-Tech: Bose

Managed the delivery of the SAP GTS (Trade Compliance, Customs & Trade Preference Management) for the newly set-up Malaysian factory.

Manage continuous improvements projects in the area of compliance and customs.

Aerospace & Defense: Meggitt PLC

Managed the delivery of the SAP GTS (Trade Compliance, Customs & Trade Preference Management) solution to the North-American and European operations

Manufacturing (Power and Automation Technology): ABB

Manage the implementation of SAP GTS and the related compliance processes in Europe and Asia as well as the related business impacts (business, process and technology).

Employer: Deloitte Middle East

02-2011 – 09-2011

Business development

SAP Practice management

Employer: SAP Europe

05-2010 – 01-2011

Media: Sanoma News (Finland)

Project budget: 11M €, Consulting team size: 30 FTE

Program director

- ✓ Program escalation manager
- ✓ Program planning and budget review
- ✓ Stakeholder management (external & internal)
- ✓ Team reorganization management
- ✓ Delivery process leadership for on & offshore activities

10-2009 – 04-2010

Aerospace & Defense: Eurocopter (France)

Project budget: 7M €, Consulting team size: 20 FTE

Program director

- ✓ Program escalation manager
- ✓ Program planning and budget review
- ✓ Stakeholder management (external & internal)
- ✓ Team reorganization management
- ✓ Delivery process leadership for on & offshore activities

02-2009 – 10-2009

Food & beverages: Puratos NV (Belgium)

Project budget: 3M €, Consulting team size: 20 FTE

Program director

- ✓ Led the global template development program
 - ✓ Managed and developed the customer relationship
 - ✓ Managed budget and profitability
 - ✓ Led the delivery process for on & offshore activities
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Employer: Deloitte Consulting Belgium

04-2007 – 12-2008

Transport: Belgian Railways (Belgium)

Project budget: 10M €, Consulting team size: 45 FTE

Program manager

- ✓ Develop project master plan (2007 – 2011)
- ✓ Manage and develop the customer relationship.
- ✓ Manage integration with other entities from the group.
- ✓ Manage staffing, budget and profitability.
- ✓ Manage the delivery cycle.
- ✓ Develop additional opportunities.

10-2006 – 01-2007

Mechanical engineering: Metso Automation (Finland)

Business development manager

- ✓ Bid manager for Deloitte's answer to Metso's RFP

05-2006 – 06-2006

Appliances: Electrolux (Sweden)

Business development manager

- ✓ Bid manager for Deloitte's answer to Electrolux's RFP

08-2002 – 06-2007

Automotive: Bridgestone Europe (Belgium, France, Italy)

Yearly budget between 2,5 and 3M €, Consulting team size between 20 and 35 FTE

Account & Program manager

- ✓ Manage and develop the customer relationship.
- ✓ Pursue and transform opportunities into additional sales.
- ✓ Manage staffing, budget and profitability.
- ✓ Manage the delivery cycle for SAP, Siebel and Cognos related services (including offshore related activities)
- ✓ Manage the SAP and Cognos relationships.

Pierre Magis

European headquarters based projects

- ✓ 2007: Bid manager for the Upgrade project proposal. Joined proposal with Satyam (offshore delivery center).
- ✓ 2005-2006: Supply chain network redesign project. Centralization of SAP supported supply chain processes.
- ✓ 2002: SAP warehouse management implementation for a European Distribution Center located in Zeebrugge.

Subsidiary based projects

- ✓ 2003-2004: Italian sales company SAP implementation. Cognos Data warehouse assessment study. Supply chain network redesign: project preparation. Leverage of Deloitte near-shore delivery capabilities.
- ✓ 2002: SAP Warehouse management implementation for a Manufacturing Distribution Center in France, a European distribution center in Belgium and a Regional Distribution Center in France.

07-2002 – 07-2002

Chemical: Oleon NV (Belgium)

Business development manager

- ✓ Bid manager for the Norwegian implementation proposal

06-2002 – 07-2002

Water treatment: Ondeo Nalco (Belgium / UK)

Business development team member

- ✓ Bid team member (joint proposal with IBM).

01-2002 – 05-2002

Chemical: DSM Corporate (The Netherlands)

Project Manager

- ✓ Order to Cash project manager for the worldwide implementation project.
- ✓ Integration manager for the MM/FICO/SD corporate templates.

06-2001 – 01-2002

Chemical: Total / Oleon NV (Belgium)

Integration Manager

- ✓ Managed Data migration, Integration testing and cut-over activities for the SAP 4.6C implementation (PP/PM/QM/MM/SD/FI/CO).
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04-2001 – 05-2001

Pharmaceutical: DSM Catalytica Pharmaceuticals (USA)

Business development team member

- ✓ Feasibility study to assess the reusability of an already configured system within the group.
- ✓ Established the planning, the staffing and the budget.
- ✓ Led MM/PP/PM and PS workshops.

01-2001 – 04-2001

Food & beverages: Degussa-Huls (US)

Team leader

- ✓ Worldwide SAP implementation project.
 - ✓ Led the “Purchase to pay” team for the preparation phase (implementation plan, budget and staffing requirements).
 - ✓ Developed a business case supporting the initiative.
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Employer: Deloitte Consulting Canada

06-2000 – 12-2000

High-Tech: Alcatel (Ottawa – Canada)

Team leader

- ✓ Worldwide SAP implementation/upgrade project.
- ✓ Led the “Purchase to pay” upgrade team.
- ✓ Managed the issue resolution process.
- ✓ Prepared and presented the SAP 4.6 upgrade workshop.
- ✓ Developed a business case supporting the upgrade initiative.
- ✓ Designed and implemented a new purchasing release strategy due to the acquisition of the Newbridge business by Alcatel.

03-2000 – 05-2000

APO practice development (Toronto – Canada)

Manager

- ✓ Managed the creation of the Canadian APO COE.
- ✓ Led the team responsible for building the training and demo scripts.
- ✓ Managed the relationship with SAP.
- ✓ Build a central knowledge repository.

02-2000 – 02-2000

High-Tech: Nortel (Calgary – Canada)

SAP expert

- ✓ Led the scoping and planning activities for the sales and distribution processes.
- ✓ Managed the project plan as well as the staffing requirements.

01-2000 – 01-2000

Automotive: Bridgestone Canada (Mississauga – Canada)

SAP expert

- ✓ Analyzed and documented the “As-Is” fleet business process.
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01-1999 – 12-1999

Telecom: Bell Canada (Canada)

SAP expert

- ✓ Managed the implementation of the business process between Bell and its network installation provider. This project resulted in improving the integration between all the players in the flow: planners, supply chain clerks and the service provider.
- ✓ Analyzed, designed and implemented an interface between two SAP systems using ALE.
- ✓ Led the development team.
- ✓ Gave recommendations to the SCM team lead with regards to the implementation of miscellaneous business processes into SAP.

11-1998 – 12-1998

Public sector: City of Toronto (Canada)

SAP Expert

- ✓ Led the scoping and planning activities for the human resources processes.
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Employer: Deloitte Consulting Belgium

08-1998 – 10-1998

Automotive: Bridgestone Europe (Belgium)

SAP expert

- ✓ Led the implementation of SAP to support the start-up of a new European Distribution Center in Belgium
- ✓ Participated in BPR activities.
- ✓ Led the design of the interface between SAP and the warehouse management system.

03-1997 – 07-1998

Automotive: Bridgestone Europe (Belgium, UK, Germany)

SAP expert

- ✓ Led the MM team for the implementation of a European template for the sales companies in Europe.
- ✓ Planned and facilitated the design workshops.
- ✓ Led the analysis, the design and the implementation of the following processes:
 - Inter-company purchasing
 - Container management, inventory management and warehouse management
 - Invoice verification
- ✓ Planned and organized the team training sessions.
- ✓ Supported cut-over and go-liver related activities (data migration, issue resolution, change management).

02-1996 – 04-1997

Public Sector: Ministry of Finance (Luxembourg)

SAP expert

- ✓ Participated in scoping and planning the implementation of the public sector solution of SAP (IS/PS).
 - ✓ Participated in writing a RFQ for improving the standard solution.
 - ✓ Analyzed the integration between MM and IS/PS as well as with TR-FM.
 - ✓ Implemented the SAP FI-P module.
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Employer: FICS (Financial Information Consulting Services)

05-1995 – 12-1995

Telecom: Post and Telecommunications (Luxembourg)

SAP expert

- ✓ Implemented the HR (PA&PD) module of SAP.
- ✓ Analyzed, designed and implemented an interface with the payroll system.
- ✓ Developed specific reports.

11-1994 – 05-1995

Internal (Brussels - Belgium)

SAP expert

- ✓ Built a procurement cycle demo for a telecommunication prospect.
- ✓ Installed an SAP demo system (HP and Sun).

Employer: Goodyear

08-1992 – 10-1994

SAP data analyst

Recommended a conversion approach for the material master and the customer master.

Analyst-programmer

Analyzed, designed and programmed a Just In Time (JIT) delivery notification system.

Analyzed, designed and programmed an Electronic Data Interchange (EDI) control system.

Employer: Abeille-Paix Insurance

10-1990 – 07-1992

Analyst-programmer

Programmed Electronic Data Interchange (EDI) messages.

Additional information

Employment History	PMA Consulting	09-2011 – now
	Deloitte	02-2011 – 09-2011
	SAP	01-2009 – 01-2011
	Deloitte	01-1996 – 12-2008
	FICS	10-1994 – 12-1995
	Goodyear	08-1992 – 09-1994
	Abeille-Paix	10-1990 – 07-1992
Education	1989 – 1990	IBM internship; Brussels - Belgium
	1985 – 1989	University of Liège; Liège - Belgium
	1979 – 1985	Collège Saint-Louis; Liège – Belgium
Professional training	Consulting skills	
	✓	Project management (PMM4, EVD, ASAP, PMI)
	✓	Managerial skills
	✓	Teaming and leading
	✓	Consulting skills
	✓	Career Counseling
	SAP skills	
	✓	SAP R/3 SCM modules (MM, WM, SD, PP)
	✓	SAP APO 3.0 (DP, SNP)
	AMDOCS	
✓	Telecommunication billing overview	
YOURDON		
✓	Yourdon Structured Analysis	
Hobbies	Family, Travel, Swimming, Skiing, Squash, Tennis	